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BEFORE THE IDAHO PUBLIC UTILITIES COMMISSION

IN THE MATTER OF THE )
INVESTIGATION OF THE CONTINUED )
REASONABLENESS OF CURRENT SIZE ) CASE NO. GNR-E-02-01
LIMITATIONS FOR PURPA QF )
PUBLISHED RATE ELIGIBILITY )
(i.e., 1 MW) AND RESTRICTIONS )
ON CONTRACT LENGTH (i.e., )
5 YEARS).

CASE NO. GNR-E-02-01

CASE NO. GNR-E-02-01

COURT REPORTER

REBUTTAL TESTIMONY AND EXHIBITS OF

DAVID HAWK

ON BEHALF OF

INDEPENDENT ENERGY PRODUCERS OF IDAHO

### PLEASE STATE YOUR NAME AND BUSINESS ADDRESS. Q.

My business address is

2 3 Α.

Α.

million.

My name is David Hawk. 999 Main Street, Suite 1000, Boise Idaho.

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### Q. WHAT IS YOUR OCCUPATION?

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the J. R. Simplot Company. I am also the Chairman of the

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Board of Remington Oil and Gas Corporation headquartered in

I am the Director, Energy Natural Resources for

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Dallas, Texas, a small cap oil and gas exploration and

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production company with a market value of approximately \$500

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### ON WHOSE BEHALF ARE YOU TESTIFYING?

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Α. am testifying on behalf of the Independent

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Energy Producers of Idaho. However, since the J. R. Simplot

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Company is also a party to this case, my testimony may be

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viewed also as the position of the J. R. Simplot Company.

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### Q. ARE YOU SPONSORING ANY **EXHIBITS** WITH THIS TESTIMONY?

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Α. Yes. I am sponsoring Exhibit Nos. 606 through

19 20 607.

### PLEASE DESCRIBE YOUR QUALIFICATIONS TO TESTIFY 0. AS AN EXPERT IN THIS PROCEEDING.

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As the Director, Energy Natural Resources of the

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J. R. Simplot Company, I am intimately familiar with almost

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all aspects of prospect generation, drilling, purchasing and

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transportation of natural gas. I routinely purchase natural

gas for my employer's many diverse operations throughout the United States and Canada. In addition, prior to joining the 3 J. R. Simplot Company in 1984, I previously held senior management positions in oil and gas exploration 5 production companies, Vice President and General Manager of 6 a sister company of Intermountain Gas and as a manager in 7 utility. The J. R. Simplot Company, 8 direction, was the first industrial customer to utilize open 9 access transportation when it became available on Northwest Pipeline in June of 1985. We were the first, and for 10 11 several years the only, industrial customer to receive a 12 7(c) certificate from the Federal Energy Regulatory 13 Commission for such an access arrangement. The Company has 14 played an integral role in the formulation and direction of 15 energy policy affecting industrial energy customers at the FERC, numerous public utility and service commissions, and 16

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### WHAT IS THE PURPOSE OF YOUR TESTIMONY?

within industrial enduser organizations.

- My testimony is limited to the single issue of the appropriate initial gas price that is used to determine avoided cost rates.
- WHAT CONCLUSIONS DO YOU REACH FROM YOUR ANALYSIS OF THE VARIOUS PARTIES' TESTIMONY ON THE APPROPRIATE INITIAL GAS PRICE TO BE USED IN SETTING AVOIDED COST RATES?

A. On reviewing the positions of the various parties, it is apparent that there is a wide gulf between the high and low recommendations.

### Q. PLEASE EXPLAIN?

The following table indicates the natural gas price recommendations by the various parties:

Avista \$2.75 per MMBtu IPCo \$2.79 per MMBtu Staff \$3.19 per MMBtu IEPI \$3.91 per MMBtu Pacific \$3.95 Per MMBtu

# Q. DIDN'T THE IEPI RECOMMEND A LOWER GAS PRICE IN ITS DIRECT TESTIMONY?

A. No. The IEPI put forth two numbers, \$3.84 per MMBtu and \$3.91 per MMBtu. It is clear to me, after viewing the other parties gas cost estimates and current market conditions, that the Commission should use, at a minimum, the higher IEPI number, \$3.91 per MMBtu or even Pacific's number, \$3.95 per MMBtu.

### O. WHY IS THAT?

A. Today (August 2, 2002) I checked the price of gas at Sumas, which is the trading hub the Commission uses to set avoided cost gas rates, with IGI Resources, the preeminent gas marketing and supply agent for industrial customers in the Northwest. The price for one year's supply of firm gas, beginning November 1<sup>st</sup> was \$3.36 per MMBtu.

and the calendar point at which one year's supply is traditionally calculated. However, one can produce a one year strip price beginning with any month. Also, November 1<sup>st</sup> is my best estimate when the rates the Commission sets will become effective.

November is considered the beginning of winter

# Q. ISN'T THE \$3.36 QUOTE YOU RECEIVED MUCH LOWER THAN THE \$3.91 YOU ARE ASKING THE COMMISSION TO ADOPT?

A. The price at Sumas is only part of the cost of getting the natural gas to load centers in Idaho. Ignoring those additional costs unfairly understates the cost of natural gas.

### O. PLEASE EXPLAIN?

A. It is sort of like renting a car. When you are quoted a price, say \$50 a day, that is not the price you end up paying. After taxes, insurance, airport fees and surcharges you will pay more than the \$50 you were quoted. Similarly there are many add-ons to the quoted price of natural gas.

# Q. WHAT ARE THE ADDITIONAL CHARGES IN ADDITION TO THE COMMODITY CHARGE THAT YOU WOULD HAVE TO ADD TO THE \$3.36 YOU WERE QUOTED?

1	A. First, you have a demand charge. Northwest
2	Pipeline's demand charge is 27.76 cents per MMBtu and the
3	commodity charge is 3 cents per MMBTu. Next you have what
4	are called add-ons, which are collected by the pipeline on
5	behalf of Gas Research Institute (the GRI charge) and the
6	FERC (the ACA charge). The charge for ACA is .0021 per
7	MMBtu and GRI is .0055 per MMBtu. This brings the total
8	charges on Northwest Pipeline to 31.52 cents per MMBtu.
9	Northwest also assesses a fuel-in-kind charge to cover
10	compressor fuel and lost and unaccounted gas. Northwest's
11	fuel charge is currently 1.7%, which for gas at \$3.36 MMBtu
12	would equal an additional charge of \$.05712 per MMBtu. The
13	fuel rate is adjusted as required by Northwest Pipeline and
14	over the years it has ranged between 1% and 2%. Finally one
15	has to add four to five cents, which is a producer firming
16	charge. These charges add to an additional \$0.41 to .\$0.42
17	per MMBtu delivered to the city gate or the property
18	boundary of a project if you are bypassing the local
19	distribution company. Those are the costs, however, if you
20	can get the natural gas delivered. Further, if one is only
21	operating their plant 90% of the time you have effectively
22	added almost three cents to your transportation charge
23	making all of the additional charges in the \$.44 to \$.45
24	range.

### DELIVERED?

Q.

A. Currently all of the capacity on Northwest Pipeline into Southern Idaho from both Canadian and domestic sources is fully sold by Northwest Pipeline with the exception of 13,322 MMBtu/day which would require contract operational flow (CFO) order language. This small amount of firm transportation capacity is not sufficient to meet the needs of a large firm load such as a gas fired combustion turbine would require (approximately 40 million cubic feet a day is required for a 230 to 250 MW generator depending on elevation.)

WHAT DO YOU MEAN, IF YOU CAN GET THE NATURAL GAS

## Q. WHAT IS THE ISSUE WITH CAPACITY ON THE NORTHWEST PIPELINE?

A. There may be interruptible capacity available at times and one may or may not be able to locate released capacity. However it would not be prudent to build a large gas fired CT that has a capacity factor of 90 percent to rely on an interruptible transportation arrangement. In addition, released capacity may or may not be available. Certainly individual space holders such as large marketers may be willing to release for some period of time a portion of their firm capacity. Whether they would be willing to do so, and for fifteen to twenty years, is speculative. It may be there today and it may not be there tomorrow.

# Q. WHAT IS THE SOLUTION TO THE LACK OF FIRM TRANSPORTATION CAPACITY ON THE PIPELINE?

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of the The owner new CTwould have participate in what is called a pipeline expansion project. In analyzing and estimating future gas prices, the Northwest Power Planning Council study done under the direction of Terry Morlan, utilized \$.12 per MMBtu as an additional firm transportation cost related to expansion. I think his estimate is a reasonable one (and perhaps a little low) for a Northwest Pipeline expansion project into Southern Idaho. Therefore, when you add up all of the charges and add ons which are itemized below, the natural gas price recommended by Mr. Trippel of \$3.91 and the Pacific witness of \$3.95 appear to be the only prices in this docket that reflect reality.

16	Quoted Gas Price	\$3.36 per MMBtu
17	Demand Charge	\$0.2776 per MMBtu
18	GRI Charge	\$0.0055 per MMBtu
19	ACA Charge	\$0.0022 per MMBtu
20	Fuel Charge	\$0.05712 per MMBtu
21	Gas Firming Charge	\$0.05 per MMBtu
22	Pipeline Expansion	\$0.12 per MMBtu
23	Capacity Factor	\$0.03 per MMBtu
24	Total Actual Price	\$3.90242 per MMBtu

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Ι recommend the Commission adopt the price

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recommended by Mr. Trippel of \$3.91. However, the Pacific

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price of \$3.95 would also be reasonable.

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### PULL OUT YOUR CRYSTAL BALL AND TELL US WHAT YOU PREDICT FOR THE FUTURE OF NATURAL GAS PRICES?

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Prices are going to go up and down. By all accounts and national measures of the drilling production

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and deliverability and consumption of natural gas, natural

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gas has become a just-in-time commodity. This means that the amount of gas deliverable from the wellhead and storage

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equivalent to the volumes required during

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consumption winter and summer months. However in the near

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term, analysts believe we are in for another round of

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increases in prices for several reasons. The rig count in

1.7 18 the U.S. and Canada is down sharply as is shown on my Exhibit 606. The economic downturn has decreased expected

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consumption by approximately, plus or minus one trillion

20 21 cubic feet annually, over what was expected. While one

might think this would buy us time to increase our drilling

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and deliverability, it has resulted in wellhead price

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have resulted in decreases that seismic and drilling

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New supply is simply not being brought to market declines.

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at the rate it was in the recent past. Increases in rig

counts have a tendency to follow increases in prices and declining rig counts tend to foreshadow increases in prices. We appear to be reaching the bottom of this declining rig count cycle. Therefore it appears to be the consensus (See for example my Exhibit No. 607) that we are in for a period of increasing prices. This is reflected in cotango pricing displayed on the NYMEX futures chart.

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One also has to understand that there is an alarming decrease in investment in the skills and infrastructure necessary to produce the gas we need in the future, as discussed in the article entitled "Regulators Warned of Supply, Manpower Crisis" which is attached as my Exhibit 607.

# Q. YOU HAVE OFFERED EXHIBIT 607 THAT SPEAKS TO THESE ISSUES IN WHICH DR. CHARLES J. MANCON IS QUOTED, DO YOU KNOW HIM?

Mancon was director of Yes, Dr. the Okalahoma Geological Survey and Chairman of the Department of Geology and Geophysics at the University of Okalahoma received my Masters of Science in Geology. He was also a member of my thesis committee. Не is а renowned geoscientist and geopolitical and natural resource analyst. He speaks to a lack of activity and manpower associated with meeting a national goal of thirty trillion cubic feet available for consumption.

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3	A. With the addition of new eastward bound take-
4	away transportation capacity from Western Canada, California
5	and the Northwest are no longer the black hole for Canadian
6	energy. There is a greater transparency across the country
7	with natural gas pricing today than there was ten years ago.
8	While there is still a basis differential between Sumas and
9 .	the Henry Hub, there are now months when Sumas trades at a
10	positive basis to Henry. Ninety-five percent of all new
11	electric generation across the United States is scheduled to
12	be natural gas fired turbines. Their consumption, coupled
13	with normal economic growth, will work to create periodic
14	straining on the total natural gas system - wellhead to
15	burner tip. Natural gas currently has the highest degree of
16	volatility of any commodity traded. With the national
17	financial issues associated with major market makers and
18	traders, the futures market has become much more illiquid
19	from two years forward than it was in the past. It appears
20	there is less gas being traded for longer than a two-year
21	period. Long-term credit is an issue for both the buyer and
22	the seller and the third party providing the financial
23	hedge. In the end, this out year uncertainty and price
24	volatility probably adds costs to the buyer's side of the
25	transaction.

1 In summary, do I believe we will see \$6.00 to \$7.00per MMBTu gas prices in the future? The answer is yes. We 2 will also see \$2.50 per MMBtu and \$3.50 per MMBtu prices. 3 The price of gas will be cyclical. In twenty years, I 4 believe, we will look back and see that the gas of price was 5 6 cyclical with a general upward trend. 7

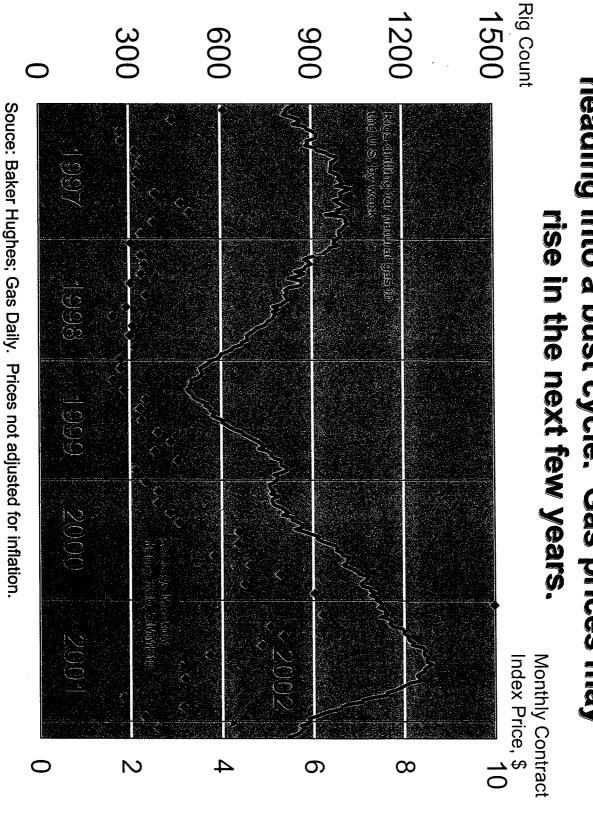
### DOES THIS CONCLUDE YOUR TESTIMONY?

Yes. It does.

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# EXHIBIT NO. 606 RIG COUNT

# Rig counts are dropping, indicating that the market is heading into a bust cycle. Gas prices may



### EXHIBIT NO. 607

### PLATTS GAS DAILY

REGULATORS WARNED OF SUPPLY, MANPOWER CRISIS

### CTD.OLI

# platts

Wednesday, July 31, 2002

# ias Dai

Daily Price Survey

Listed in the left column are the midpoints of the deliv renges for the most common prices, peld in \$/mmBlu of a typical volume of 5 thousand mmBlu. The middle column shows obsciute low-high prices for transactions reported on the date at the top of the colump; the Initial column shows that day's angas for the most common prices. The prices are generally for gas flowing laday; weekende are usually priced using data collected Fridey. Rangas are for deats done before nomination deadlines. The common range is pull around the volume weighted average and the midpoint. calculated for the common range, Data in this lable is Copyright 2002 by The McGraw-Hill Companies, Inc.

NATIONAL AVERAGE PRICE: \$9.055								
Trans, date:	7/30		i					
Flow date(e):	7/31 Ideolet	Ahanlide	Common					
Midpoint Absolute Common Pasmian Basin Area								
E) Paso, Permian Basin	2,740	2.71-80	2.72-76					
Northern, MIDS 1-6	2,750	2.73-70	2.73-77					
Waha	2.830	2.80-86	2.61-85					
Transwestern, Permian Besin	2.740	2.73-75	2,79-75					
East Texas-North Louisians Afor								
Carthage Hub	2.935	2,90-05	2,92-95					
Lone Ster	2.705	2.70-71	2.70-71					
MPT, mainine	2,010	2,85-3.02	3.00-02 2,98-3.00					
MRT, wast leg NGPL, Texok zone	2,990 2.825	2,95-3,00 2,90-95	2,96-3 00 2,91-94					
Toxas Easiom, ETX	2,980	2,92-9,02	2.06-9.02					
Texas Gas, zone 1	2.050	2,82-3,02	2.02-08					
	veton-Ked	ly						
Houston Ship Channol	2.085	2.98-3.01	2,97-3,00					
Katy	2.950	2.03-67	2.94-96					
South-Co			m 4- 4-					
Agus Duice Hub	2.935	2,89-97	2.91-06					
Houston Pipe Line	2.805	2.90-92	2,90-91					
NGPL, STX	2.805 2,915	2.90 <del>.92</del> 2,89-95	2,90-91					
Tonnossoa, zone 0 Texas Eastern, STX	2.950	2.85-3.03	2,90-3.00					
Transco, zone 1	2.650	2.60-72	2.82-68					
Trunkline, Texas	_	_	_					
EPGT, Texas	2.855	2.95-96	2,9 <b>5-9</b> 8					
Louisiana-C	SenadenC	South	A					
ANR, La.	2.925	2,86-95	2.91-04					
Columbia Guil, La.	2.980	2.89-3.03	2.92-3.00					
Columbia Guif, mainfine	3.040	3.00-09	3.02-06					
Florida Gas, zone 1	3.025 3.080	3.00-05	3,01-04					
Fiorida Gas. zone 2 Florida Gas. zone 3	3.080 3.180	8.00-12 2,80-3,21	3.06-12 3.11-21					
Florida Gos, zono 3 Henry Hub	2.975	2.91-3.02	2.95-3.00					
Quif South, S. La./East Side	2.740	2.72-76	2.73-75					
NGPL, La.	2.930	2.01-94	2.92-94					
Southern Naturel, La.	3,015	2.94-3.07 2,87-3.00	2.08-3,05					
Tennasses, La., 500 Leg	2,050		2,02-08					
Tennessee, La., 800 Lag	2,950	2.86-3.00	2.01-00					
Texas Eastern, WLA	2,995	2.91-3.03	2.96-3.03					
Texas Essiern, ELA	3.055	2.98-3.10	3.02-09					
Texas Gas, zone SL	2,945	2.88-98 2.92-3.13	2,5 <b>2-9</b> 7 5,01 <b>-</b> 11					
Trensco, zona 2	3.080 3.110	2.92-3.15	3.07-15					
Transco, zona 3 Trunklina, WLA	2.945	2,92-98	2.93-96					
Trunkline, ELA	2,925	2.90-96	2.91-84					
	dehome							
ANR, OKIAL	2,820	2,80-63	2.81-83					
NGPL, Midconlinent	2.765	2.73-79	2.75-78					
Pellant Esst	2.990		2.02-04					
Reliant, West	2.850		2.84-86					
Oneok, Okia.	2.820		2.81-83 2.72-78					
Panhandia, Tx,-Okia, Wijijams, Tx,-OkiaKan.	2,760 2.840		2.72-78 2,83-85					
Williams, TxOkioKan. New Mexico			60-1-نىرى					
El Paso, Bondad	الله الله وجود 1.970		1.89-2.05					
El Paso, San Juan Basin	2,595							
,,	Rocklon							
CIG, Rocky Mountains	1,530							
Kem River, Opal plant	1,610	1,51-79	1.54-68					
Stanfield, Ore.	1,820		1.80-84					
Questar, Rocky Mountains	1.505	1.42-80	1.48-55					

continued on next page

### Dismal earnings aside, Dynegy CEO sees hope

Typegy's stock continued its rebound Tuesday even after the beleaguered energy trading company reported second-quarter financial results that were dramatically worse than a year ago, Dynegy's shares rose 45% to close Tuesday at \$1.74.

Dynegy reported a \$328 million second-quarter not loss after charges, compared with a year-partier \$146 million profit. Revenues were \$9 billion, down from \$10.8 billion in last year's second quarter.

In a conference call with analysts, Dynegy officials said the quarterly results include previously disclosed, pretax and nonrecurring charges of \$499 million, or \$324 million after-tax, and a recurring loss of \$4 million. The company's total after-tax nonrecurring charges for the second quarter include \$212 million for certain communications assets and technology investments, \$80 million related to its gas marketing business and \$32 million for employee severance and related exit costs and other write-offs.

Dynegy interim CEO Dan Diensthier said the decline in commodity prices quarter-over-quarter and lower liquidity levels in the energy trading business substantially hurt the company. Dynegy's wholesale energy trading unit posted net income of just (continued on page 5)

### Regulators warned of supply, manpower crisis

declining work force in the gas producing industry, increasing domestic demand and reduced imports from Canada over the next five to 10 years will lead to sustained wellhead prices above \$4/Mef in constant 2002 dollars, a consultant told the gas committee of the National Association of Regulatory Utility Commissioners on Tuesday.

Henry Groppe, a partner at Groppe, Long & Little in Houston, said imports of Canadian gas likely will peak this year at about 10 Bef/day and drop to 6 Bef/day in 2010 because of declining production in western Canada. That number takes into consideration increases from Nova Scotia and other frontier areas, he said.

In the United States gas production is declining in most areas, and with increasing demand for gas, "we see a totally new era" of higher prices that will restrain consumption and lead to more fuel-switching among large consumers, including power generators, Groppe told the NARUC conference in Portland, Ore. Relying so heavily on gas to meet peak power generation needs will "prove to be a mistake in time," Groppe predicted.

Charles Mankin, director of the Oklahoma Geological Survey and the Sharkey Energy Center at the University of Oklahoma, commented that increased imports of liq-(continued on page 6)

### New York cash hits \$10; Western prices fall

ow York cash prices soared again Tuesday — this time to \$10 — as a combination of above-normal temperatures and pipeline restrictions Continued to plague the region. Meanwhile, plentiful supply and slack demand in the West sent Malin, Ore., prices down 30¢ from Monday's average.

The Market

Prices on Transcontinental Gas Pipe Line Zone 6-New York shot higher for a variety of reasons, sources said, but mainly because of heat indices that hovered around 105 degrees in the Big Apple. Temperatures are expected to climb into mid-90s again today before a cooldown Thursday, sources said.

Intraday deals were reported around \$8 by late morning, one source said, though next-day cash was more fickle. Early prices in the \$4,70s soon gave way to \$5, then \$6 and \$7 as the market began to overhear. But late in trading, deals were reported as high as \$10 and offers were seen around \$20, sources said.

Another trader said Tuesday was the busiest and most volatile trading day of the year so far. "Usually, the winter months are the most volatile in the New York market, but I never saw a winter day as volatile as what we went through for the

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Wednesday, July 31, 2002

### Mirant reports \$151 million loss; 2001 accounting errors possible

Citing new market uncertainties, Mirant on Tuesday announced a "second phase" of belttightening measures, including the sale later this year of its 49% holding in U.K. electric company Western Power Distribution.

Mirant said it hopes to raise between \$700 million and \$1 billion from asset sales including WPD and also will cut back capital investment by about \$260 million in 2003, especially on new plant construction overseas.

The Atlanta-based company released its second-quarter financial results, which included a \$284 million write-off of its WPD holding and a \$18 million restructuring charge for recent staff cuts. The charges more then offset Mirant's \$145 million In earnings from operations -- now called adjusted earnings - leaving it with a net loss of \$151 million for the quarter. That compares with an adjusted income of \$181 million and a net income of \$124 million in the same period last year.

At the same time, Mirant said its core domestic generation and marketing business had done surprising well in the quarter given the overall problems with the market, it contributed \$121 million to earnings in the quarter, down only 24% from last year.

Mirant said it traded gas volumes of 22.3 Bcf/day during the quarter, up 89% over the yearearlier period, and sold 91.8 million MWh of electricity, up 32%.

Mirent President and CEO Marce Fuller said the results were helped by Mirant's large asset base, which is mainly located near major demand centers.

Also Tuesday, Mirant said it was reviewing \$250 million in possible accounting errors in its 2001 financial results, but has no plans now to restate last year's earnings.

Fuller told analysts that an initial internal review showed the problems appeared to be "honest mistakes," involving the timing of when llabilities and gains were recorded. She said all amounts involved were "bona fide revenues."

Fuller said the problems were revealed dur-Ing an internal reconciliation between accounts of the parent company and its Mirant Americas' unit. They included an \$85 million overstatement of a gas asset, a \$100 million overstatement of an accounts payable liability and a \$68 million overstatement of an accounts receivable asset.

At the same time, she said that because of the haightened investor concerns about such issues, Mirant had retained an outside law firm to conduct an Independent review of the potential errors while Mirant works to reconcile the accounts.

Fuller said Mirant does not plan to restate 2001 earnings unless it cannot satisfactorily reconcile the differences. She also said the company does not believe the problem will affect its 2002 results.

Fuller said that "integrity is and always would be the hallmark of Mirant's code of conduct" and she would do all possible to maintain accurate reporting and investor confidence. Mirant used Authur Anderson as its accounting firm until May, when it switched to KPMG.

status of receivables as well as unforeseen events," he said. "When this transaction closes, our liquidity will be very solid. It should put the liquidity question to rest, at least for the immediate future."

In addition to the Northern Natural sale, Dynegy hopes to improve its liquidity through the sales of its U.K. gas storage holdings, the offering of a bond for its Illinois Power assets and the creation of a master limited partnership for a portion of its liquids business. Dynegy has also said it hopes to find a joint venture partner for its energy trad-

Analysts said Dynegy's second-quarter earnings report contained no surprises.

"Overall, it was premy much what we had expected in concert with where Dynegy had guided," said Anatol Foygin, an analyst with J.P. Morgan. Ho said, however, that he expected Dynegy to shop Northern Natural around harder in an effort to get a better price. "I was surprised to hear that it was substantially a done deal. The company made it sound like there wasn't much of an opportunity for a counteroffer on the table," he said.

Several analysts worried that Dynegy would be caught in a Catch-22 — forced to sell off valuable assets to raise cash, it won't be able to use those assets to create long-term income and stability.

"What the new model looks like it's too early to tell. On the merchant energy side, Dynegy is quick to put out that you can't conduct that business without a strong investment-grade rating," Feygin said. "But they don't plan to be investment grade before yearend '03 and they don't even say strong investment grade. It's kind of obvious Dynegy doesn't see the Dynegy of 12 to 18 months from now as a strong merchant player." JM

### Supply, manpower crisis seen ... (from page 1)

ueffed natural gas can make "a major contribution" to meeting future demand.

Also, increasing access to areas that are currently off limits to producers, as was suggested Monday by an American Gas Association official (GD 7/30), will help, "but it is by no means a panacea," Mankin said.

Jim Renfroe, senior vice president of development for Halliburton, said producers and the service companies associated with the industry are facing a diminishing work force whose average age is 48. The sector expects to lose 60% of current staff by 2007, he said.

What's worse, young people are not pursuing geology or petroleum engineering degrees and most of those who are will go to work overseas after being trained in the United States, Renfroe added. In order to retain staff that has experience, companies will need to offer flexible work hours and part-time mentoring programs and increase recruiting outside the United States, Renfroe suggested.

Shoring up the work force in the producing and service sectors should become a significant priority, including efforts by universities and major gas and oil companies, Mankin said. Meeting projections for increased demand, such as a 30-Tef annual U.S. market, will require "a national effort of epic proportions," Mankin said.

Groppe also noted that Wall Street is focused on short-term gains even though investments in gas and oil production take a long time to produce results — and that could make it harder for companies to raise capital.

Joshua Twilley of the Delaware Public Service Commission agreed that the speakers were presenting a scenario of "an approaching major crisis" in the supply sector. But he said "nobody's raising a red flag" about the problem in Washington or elsewhere to make sure officials are aware of the issues.

Similarly, Gary Feland, chairman of the Montana Public Service Commission, said the presentations showed that "we don't have the people needed, we don't have the money needed" and "we've got to have access to new areas," in order to stave off a troubling scenario.

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